

WASHINGTON DC / 2014

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MAGAZINE

THE ANNUAL LIST

The Top Attorneys in the
Washington, D.C., metro area
INCLUDING RISING STARS

THE DREAM TEAM

Ted Olson and David Boies share
a table and talk shop—marriage
equality, law firm culture and the
surprise of ego-free teamwork

ALSO

QUEEN OF CONSENSUS DEBORAH GARZA
IS AT THE TOP OF THE ANTITRUST GAME

SALVATORE ZAMBRI ASKS THE TOUGH QUESTIONS
FOR HIS PERSONAL INJURY CLIENTS



THOMSON REUTERS

FROM THE PUBLISHER

"How do you do it?"

That's a question we get asked a lot. "How do you choose who to feature in the magazine and on the cover? *Particularly* on the cover."

It's not easy. There are so many good lawyers with so many interesting stories, and we can only select a few each year.

First, you have to be on the list to be featured in the magazine. The longer you're on the list, the better. The higher on the list, the better.

We strive for diversity: in practice area, law firm, gender. We strive for quality, and over the years have won a number of Society of Professional Journalists Awards.

But to make it all work we need interesting stories to tell: yours.

In this issue, we were thrilled to have Ted Olson of Gibson, Dunn & Crutcher and David Boies of Boies, Schiller & Flexner, together at one table for a wide-ranging discussion about marriage equality, law firm culture, what each looks for in a new hire and the future of the billable hour.

Personal injury attorney Salvatore Zambri, of Regan Zambri Long, tells us what it was like to represent victims of 2009's devastating Metrorail crash.



And Covington & Burling antitrust lawyer Deborah Garza talks about her life's work—which involves three stints with the Department of Justice—and how as a young associate, she scored a job that she thought was a prank.

We think this lineup adds to the notable attorneys, including Maureen Mahoney and Carter Phillips, that we've featured in the past.

Thank you for reading. We welcome your feedback.

CINDY LARSON

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(ZAMBRI, GARZA)

ENERGY BAR

SHEILA HOLLIS HAS BEEN HAVING FUN IN ENERGY LAW SINCE THE LATE 1970S

BY EILEEN SMITH DALLABRIDA

In 1977, President Jimmy Carter donned a cardigan sweater, took a seat by the fireplace in the White House library and told Americans the country was in an energy crisis.

The light bulb had not yet gone on for most Americans, but attorney Sheila Hollis understood the significance.

At the time, Hollis, still in her 20s, was acting as the first director of the Office of Enforcement of the Federal Energy Regulatory Commission. There, she helped establish the fundamental energy enforcement and compliance policies that remain in place today.

"It was a tremendously exciting time, helping to lay the foundation for something so vital," she says. "We were heading into uncharted territory, knowing that the work we did would make an impact for years to come. I just loved everything about it."

Hollis, now chair of the Washington, D.C., office of Duane Morris and a member of the firm's executive committee, is still focusing on her first love—energy—with a side of water and environmental matters. She represents municipalities and other government bodies, as well as power and natural gas industries, in the United States and around the world. Her work has taken her to Central and South America, China, East Africa, Europe, Russia and Southeast Asia.

"[Liquefied natural gas] export matters that encompass opportunities for enhancing our energy stature around the globe are an arena that I particularly enjoy," she says. "After 40 years of U.S. imports of energy, it is a tremendous change to embrace the concept of more freedom of choice in energy

policy. We are poised to shift the basic assumptions about our place in the world as an energy importer."

Hollis feels privileged to be hard at work on a number of projects seeking to develop gas reserves for U.S. consumption as well as export. "Essential to making this all work is a close adherence to environmental and land use laws by producers, availability of infrastructure to encourage development of transportation and distribution and wise use of oil and gas reserves," she says.

The first woman president of the Energy Bar Association, Hollis is a natural pioneer. Her grandparents were Irish immigrants who headed west from Philadelphia to Colorado. Her grandfather, a step dancer who emigrated from Tipperary, Ireland, was ill with tuberculosis when his train crossed the prairie. Her mother, a geological draftsman, designed nuclear weapons at Los Alamos. Her dad was working on a doctorate in neuroanatomy.

Hollis, a precocious only child, grew up listening to adults discuss complicated topics.

"They expected me to understand whatever they were talking about," she recalls. "So, I did."

She uses that skill every day.

"A cutting-edge issue in which I am heavily involved is the transition of clients dealing with the complexities of aging electric generation, both coal and nuclear," Hollis says. "Confronting the realities of possible plant closures, and the impact on communities, labor, tax base and reliability and availability of power, is a tremendous challenge. In some cases, entire communities have structured their world



around the generation facilities. Many times, the plant workers are highly skilled and trained, embedded in the community and among the most highly paid in the area. Yet the lights are starting to be turned off; and planning how to absorb the changes, to obtain the fairest treatment possible for all involved, including the generators, is a major challenge, calling upon the visionaries from all perspectives."

Outside of the plants, the average American doesn't need to look far to see the evolution of energy on an everyday basis.

"Appliances are more efficient. Cars are more efficient. Buildings are designed better," Hollis says. "We have reduced water use, especially in industry."

Hollis also notes that behind the scenes, corporations have grown their ranks of compliance and risk officers to make certain that businesses meet regulatory standards, the kind of positions that were scarce when Hollis led the Federal Enforcement Office.

"It is not in their best interest not to toe the line," she says. "Energy is a huge concern for everyone, and will continue to be so." **SI**

LEGAL EAGLE

GLEN D. NAGER IS BACK IN THE SWING OF THINGS AFTER HIS STINT AS PRESIDENT OF THE UNITED STATES GOLF ASSOCIATION BY MATT AMIS

Glen D. Nager knows the importance of a good approach shot.

In golf, the approach is the relatively short intermediary shot where the golfer attempts to land the ball onto the putting green. It's not as flashy as the drive or dramatic as the putt, but it's critically important, and one of the trickier facets of the game to master.

The same might be said for practicing law. "In both the law and in golf, the great ones hit the ball straight and up the middle," he says. "Advocacy is best when it's simple and direct and straightforward. Golf is best when played from short grass to short grass and into the hole."

In February, at the picturesque Pinehurst Resort & Country Club in North Carolina, Nager officially completed his term as president of the United States Golf Association, the influential governing body and national association of golf in the U.S. and Mexico. It's a weighty, one-year term that Nager somehow juggled two years in a row while chairing the national issues and appeals practice out of the Washington, D.C., office of Jones Day.

While it's safe to say Nager hasn't had much time to perfect his own approach shot during the last few years, his steady influence at the nexus of golf and law has yielded big results in both worlds.

The USGA is charged with interpreting, maintaining and amending the rules of golf. It also regulates equipment standards, provides the national handicap system for golfers and conducts 13 national championships, including the U.S. Open.

During Nager's term as president, the organization spearheaded a controversial rule change, which, beginning in 2016, prohibits golfers from "anchoring," in which the club or hand gripping the club is held directly against the player's body during a putt. The organization also signed off on a 12-year TV deal with Fox Sports.

For Nager, such initiatives are the culmination of eight years of involvement with the USGA. He picked up golf relatively late in life, but the hobby quickly evolved into a passion, and by 2005, USGA reps approached him and asked if he'd join the ranks as volunteer general counsel, a title he held from 2006 to 2008. He eventually ascended to the executive committee, becoming its vice president and chairman of the Rules of Golf Committee.

Meanwhile, Nager tinkered with the Jones Day rule book, too.

While many firms build their practice around a small number of powerful, big-name attorneys who carry the brunt of important Supreme Court cases, Nager has steered Jones Day's issues and appeals division through what he refers to as the "multiple-star system."

"The service we offer to clients is to find the best lawyer, no matter what office, no matter what practice area," he says. "In order to fulfill that, what we've done is not build the practice around one high-profile lawyer but try to develop newcomers into stars."

Over the past 10 years, the multiple-star system has paved the way for 19 Jones Day lawyers to present oral arguments in



32 cases before the U.S. Supreme Court. "We have a deep bench," Nager says, "and we get a lot of different lawyers that experience so we can service a lot of different clients."

Nager himself has made 13 SCOTUS appearances during his 30-year career, in his wheelhouse subject areas of antitrust, civil rights, employment, environmental law, government contracts and intellectual property. He argued the much-publicized *American Needle Inc. v. National Football League* antitrust case of 2010, in which the court held that NFL teams are separate and independent businesses (and not united as a single, league-wide entity) and therefore subject to scrutiny under the Sherman Antitrust Act.

A newcomer in 1983, Nager found himself clerking for another relative newcomer, Justice Sandra Day O'Connor, who two years prior had joined the U.S. Supreme Court. The two remain close to this day. "We golfed together," Nager says. "She even sponsored my membership at the country club." **SL**

the DREAM

**Theodore B. Olson, David Boies,
and the federal constitutional
right to same-sex marriage**

BY ERIK LUNDEGAARD AND CINDY LARSON
PHOTOGRAPHY BY MICHAEL PARAS



TEAM



Bush v. Gore may have divided the country, but it brought together the two attorneys arguing it: Theodore B. Olson of Gibson, Dunn & Crutcher, an assistant attorney general in the Reagan administration and future solicitor general for President George W. Bush; and David Boies of Boies, Schiller & Flexner, a former aide to Sen. Ted Kennedy, who represented the government in *U.S. v. Microsoft*. In the aftermath of the 2000 election the two men became friends, sharing summer bike trips with their wives and an interest in wine. And in 2009, they famously teamed up in the Proposition 8 case, winning back the right for same-sex couples to marry in California.

In January, *Super Lawyers Magazine* sat down with Boies and Olson at the Four Seasons in New York City for a wide-ranging discussion about marriage equality, law firm culture, what each looks for in a new hire and the future of the billable hour.

Q: Virginia's Attorney General Mark Herring asked the federal courts to strike down the same-sex ban in Virginia today. Did he speak to either of you beforehand?

Theodore B. Olson: He called me yesterday. He called me to let us know what was going to happen in the case. One of the points he made is that he wanted Virginia to be on the right side of history. Virginia had been on the wrong side of history on a number of occasions historically, including interracial marriage. He felt that this is the state of George Washington, Thomas Jefferson and James Monroe. This is the state of Patrick Henry. It cannot be that the state and commonwealth of Virginia takes the wrong side in terms of equality of its citizens.

Q: So will someone else defend the ban?

Olson: The two clerks of the counties that are involved are continuing to defend the constitutionality of the measures. The issue that caused the standing question on appeal in California will not be an issue in this case.

Q: All of this is happening rather quickly: States are approving or refusing to defend against something that they banned less than 10 years ago.

David Boies: I don't think either one of us has ever seen, in our lifetime, where an issue as contentious as this, as much of a wedge issue as this, has changed as rapidly. When we started the case, there were two or three states, [representing] less than 5 percent of the population of the United States, that permitted marriage equality. Now, more than half of all American citizens live in a state that permits marriage equality. When we started, a substantial majority of American citizens opposed marriage equality; today, less than five years later, a substantial majority of American citizens favor marriage equality.

Olson: I think it's happening because [officials such as Mark Herring] represent all the people in their states, and they have a responsibility to the people who are victims of discrimination. This is not like enforcing, or not, some statute regulating economic conduct or speed limits. These are provisions that take sides against some of its citizens. I think people's sense

of what's right under the Constitution, and their sense of conscience about the responsibility that they have to their citizens, are coming into play.

Q: Although we didn't have that conscience 10 years ago as a country. So why now?

Boies: I think the single most important factor is that, starting in the '60s and '70s, gay and lesbian couples and individuals began to come out and be honest about their sexuality and their sexual orientation.

When I grew up, I didn't know anybody who I knew was gay. I'm certain that I knew a lot of people who were gay, but you didn't know they were gay because the extent of discrimination and hostility caused people—just as a matter of protectiveness—to try to deny, at least openly, their sexual orientation. What that meant was the field was wide open to caricature. [But] as more and more people had the courage, and it really took courage in those days, to acknowledge their sexual orientation openly, everybody else began to know people—members of their family, teachers, students, doctors, lawyers, engineers—who were gay. They realized that the myths they had grown up with just weren't true. I think that as a whole new generation of people grew up knowing, sometimes from a fairly early age, people of differing sexual orientations, it became harder and harder, and for most people impossible, to use that as a basis for discrimination.

We're both good at what we do, in part because we're good at figuring out the argument the other side's going to make so we can rebut them. This is a case in which we can't figure out what the good argument is on the other side. The other side doesn't have an argument.

Q: Last year, when you argued Prop 8 before the U.S. Supreme Court, Justice Scalia asked, "When did this become a federal constitutional right?" Is that still a legitimate question?

Olson: It's a question. I said, "When did it become unconstitutional to prohibit people from different races of getting married? When did it become unconstitutional to make children go to different schools based upon their race?" Well, the Supreme Court decides cases when they get there, and when they understand the damage

that discrimination does when it's against classes of our citizens based upon their characteristics—the color of their skin or, in this case, their sexual orientation—then the Supreme Court decides it. But it's because we realize that these are a class of people that are distinguished because of who they are—their immutable characteristics. You don't choose to be homosexual or heterosexual. It's a characteristic that's a part of chemistry and biology. And we're putting them into different boxes and treating them differently. We realize over time that that's unconstitutional and that's unacceptable.

We accepted slavery and we accepted discrimination and we accepted putting Japanese citizens in concentration camps in California. We tolerated discrimination against the Chinese in California. They helped build California and yet they couldn't run a laundry. When did that become unconstitutional? That's a rhetorical question that gets asked in Supreme Court arguments, and Justice Scalia, and I admire him enormously, is very good at it. But I think the answer is that it's right now, here before your eyes, and you can declare it for the United States.

Q: Do you think your Virginia case, or the case in Utah or Oklahoma, is going to wind up with this court? They seem to not want to decide the matter.

Olson: You never can predict which case the Supreme Court's going to take. There's a Ninth Circuit case that was decided just this week, where the Ninth Circuit decided you couldn't use preemptory challenges based upon a person's sexual orientation. That could come to the Supreme Court. There's a conflict in the circuits on that issue, and whether that case will get there first, which won't decide the marriage issue, but it will decide the standard of review, which could be an important factor in deciding the marriage issue.

We don't know when it will come. But it's going to come, and it's going to come pretty soon.

Q: What have you learned about each other from working together?

Boies: If there was one—I won't say surprise—it was in the closing argument in the [California] trial court. The plaintiff obviously closes first, then the defendant

closes and then the plaintiff gets a rebuttal. That rebuttal is probably the hardest single argument you have to make because you have to respond to all of the other side's arguments. You have to do it without any preparation, and you have to do it in a limited period of time. The argument that Ted gave in rebuttal, in the closing arguments, I thought was the best 30-minute argument that I've heard in any court, anywhere, at any time in the last 50 years. He went through each of the points that the other side had made—each one of their legal and factual arguments—and ended it by describing the history of discrimination, and saying directly to the judge, "No one's ever going to be in a better position to decide this than you."

Every judge is, at some level, reluctant to take that first step. Somebody had to take the first step of saying segregation is wrong. Somebody had to take the first step at saying barring interracial marriage is wrong. Somebody had to take that first step. But it's always hard.

I think that was important in getting the judge to the point of not only believing we were right, but being prepared to rule that we were right, and then write an extraordinary opinion that I think ought to be distributed in every high school and college civics class. Because it talks about the journey this country has taken toward the goals of equality that were articulated by our founders, but omitted to a great extent in practice by our founders. It's a lesson in the history of our country and the culture of our country.

Q: How is *Redeeming the Dream*, your book about Prop 8, coming along?

Boies: Slowly. I've never had a book that didn't come along slowly.

Olson: Two people writing a book is harder than one person writing a book, because you have to worry about the voice, you have to worry about how can we talk about ourselves without sounding too full of ourselves. Both of us remember reading books by lawyers that inspired us when we were deciding to become a lawyer. We'd like to live up to that.

Q: What is your process? Do you each write portions that you were involved in?

Olson: We're doing a little of that. David just

described for you his perception of when I was doing the closing argument. I'm going to do something from my perspective of sitting next to David and watching him—David is a genius and an artist—doing cross-examination. We're both writing a chapter about why we took the case.

Q: Why did you take the case? Or do you want us to buy the book first?

Boies: [Smiles] Do both. We'll tell you, but then buy the book.

Olson: I grew up in California, as did David. I'm proud to be a Californian because it's a state where things often happen first. When you put people from different backgrounds and different places together, you get this chemistry that takes place. [You get] Silicon Valley, the movie industry, the aircraft industry.

When California enacted that statute, I thought, "That's awful. That's not California." It's not America, but it's particularly not California. It's a bad place for this to happen. It's hurtful to people. Hurtful to loving, lovely people.

Boies: My whole experience as a lawyer has been in the context of trying to vindicate the promises that our Constitution and our founders made. I started out as a young lawyer as a volunteer with the Lawyers' Committee for Civil Rights in Jackson, Mississippi, in the 1960s and 1970s. I brought lawsuits, including one against the Republican National Committee in 1986 to get an injunction against targeting minority districts with ballot security programs that were not uniformly applied. I believe that this issue, the issue of discrimination against gay and lesbian citizens, is, as the racial discrimination issue was the defining civil rights issue 50 years ago, the defining civil rights issue of this century.

This is the last group of our citizens that suffers substantial discrimination at the hands of their own government. Their own government is telling these people, "You're second class. You're not equal. You're not entitled to enjoy the most basic relationship, that of marriage, that everybody else is able to enjoy." The opportunity to participate in this battle has been the most meaningful litigation of my life.

Q: Mr. Olson, you were solicitor general when *Lawrence v. Texas* was argued before

the Supreme Court in 2003. But you didn't participate in that case. Why not?

Olson: It was a case by individuals challenging a Texas [anti-sodomy] statute, and the federal government wasn't a party to that case. [We] decided that we didn't have a substantial federal interest with respect to the constitutionality of those state statutes. I think there were some people in the administration that would have liked to have taken the side of Texas, but I wouldn't have been comfortable at all with that.

Q: Did you know each other before *Bush v. Gore*?

Boies: Just as two people who are relatively experienced and somewhat prominent in the legal profession will know each other. I think it was the occasion of *Bush v. Gore*, when we were very involved, intensely, the two of us, [that we became friends]. You get to know somebody on the other side, in that kind of case, really well. You know their strengths, you know their weaknesses.

Olson: [Mock surprise] Weaknesses?

Boies: [Smiles] Red wine, uncomfortable shoes.

Olson: We've never had a disagreement that got personal. We have fun talking about things, but we mostly talk about other things than whether we would vote for a certain piece of legislation or different ways to solve the budget. That's not much fun. As far as the practice of law is concerned, even when we're on opposite sides I have enormous admiration for David's legal skills. I find myself almost hypnotized when I'm watching David in court, because he's so good, so persuasive, that I have to hold myself back from agreeing with him.

Boies: Let yourself go.

[Laughter]

Olson: You asked earlier about anything that surprised us about working together. One of the things that I thought was remarkable is that David's team and my team worked together seamlessly. There were never any egos. There was never any putting one side in front of the other. There was never anybody saying, "I want to do this, you can't do it." Everybody was selflessly involved in putting this together.

Boies: Probably 30 people from Gibson, Dunn & Crutcher. We had about 20 people.

Olson: Not to mention the paralegals and

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The Queen of Consensus

If you build it, disparate parties will come to the table. At least, they will for Deborah Garza

BY BILL GLOSE
PHOTOGRAPHY BY STEPHEN VOSS

DEBORAH GARZA HAS REASON TO BRAG. Consider the presidential appointment, her reputation as a colossus in antitrust law, not to mention her impressive career, 33 years and counting, which includes landmark cases such as the \$81 billion merger of Exxon and Mobil, *U.S. v. Microsoft* and the USFL's suit against the NFL.

But bragging isn't what she does. With short-cropped hair and reading glasses that sway from her neck, the soft-spoken Garza brings to mind a friendly local librarian. Diminutive and attentive, she is comfortable sitting quietly as her green eyes puzzle out a situation.

"Shortly after starting at the firm in 1990, 'I had a research project that had to do with international antitrust issues,' says Thomas Barnett, who, along with Garza,

serves as co-chair of Covington & Burling's global antitrust and competition law group. "I started researching and figured out that the most significant document that had been created in the U.S. on those issues was the 1998 Antitrust Enforcement Guidelines for International Operations." While working with Garza, Barnett had no idea that she was one of the key people who had developed the document at the Department of Justice. "It was an early sign of the depth and breadth of her antitrust experience and expertise," he says.

Garza gained this expertise by alternating between private firms and three stints with the DOJ, where she was appointed acting assistant attorney general in charge of the antitrust division. Far from being slowed down by all of the competing interests at

the DOJ, Garza learned how to operate within governmental bureaucracy and satisfy its disparate elements, earning a reputation as a consensus builder.

"She wasn't the typical backslapping, hail-fellow-well-met fellow who works in the agency," says Ken Heyer, deputy director of the Bureau of Economics, Federal Trade Commission. "She genuinely cared about people. She paid attention to everyone and made everyone feel valuable. ... She's one of the most genuinely nice and caring people I've had the pleasure to come across."

Outside Garza's office window stands a statue of General Casimir Pulaski. A Revolutionary War hero, Pulaski was a Polish immigrant who became the father of the American cavalry. It's a reminder of her own story.



DEBORAH A. GARZA

- PARTNER, COVINGTON & BURLING; WASHINGTON, D.C.
- ANTITRUST
- SUPER LAWYERS 2007–2014; TOP 50 WOMEN 2009–2014





GARZA, HALF-POLISH, HALF-MEXICAN, grew up in Mundelein, Ill., a small, northern suburb of Chicago surrounded by glacial lakes.

"As a kid, learning about history and government was always very interesting to me," she says. "I noticed that a lot of the people I admired were lawyers, and I told my teachers I wanted to be a lawyer, and they encouraged that. As I grew older, it became clear to me that judges and lawyers were important people in the community who were empowered to help people. ... I think it's really important for young people of diverse ethnic backgrounds to go into law, to have those people that you look up to in the community who look like you."

Garza's first job as a lawyer was with Jones Day in 1981, and one of her first

cases was helping to advise the first ATM networks. The issue was whether rules adopted by the bankcard exchanges would restrict the freedom of individual banks to participate in the ATM network. It was the first time Garza was exposed to an antitrust matter. The interplay of an intricate set of rules that blended economic regulation with the best interest of the public fascinated her. She was hooked.

A few years later, Rick Rule, a former classmate of Garza's who worked for the DOJ, recommended her for a position, even though there was a hiring freeze at the time. One problem: He didn't exactly tell Garza he did it.

"I was a second-year associate sitting at my desk," says Garza, "and I got a call from J. Paul McGrath, the assistant attorney general

himself. I was convinced it was one of my associate friends playing a prank, so I was completely relaxed. He told me that there's a hiring freeze, then he said, 'The good news is I'm looking for a special assistant and I'd like to talk to you about that. Would you like to come down?' 'Okay, sure,' I said, still thinking it was somebody playing a prank. So we arranged that and I was about to go ask my friends down the hall which one of them did it when I got a call from Rick, and he said, 'Deb, what's wrong with you?'"

She walked into McGrath's office feeling relaxed and walked out with a job as the special assistant to the assistant attorney general.

"So I told my mom," Garza says, "and she said, 'Let me get this straight: You're an assistant to an assistant?'" Garza

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SALVATORE ZAMBRI

- FOUNDING MEMBER, REGAN ZAMBRI LONG; WASHINGTON, D.C.
- PERSONAL INJURY
- SUPER LAWYERS 2009–2014;
TOP 100 2012–2014; TOP 10 2014

The Culture Changer

Personal injury attorney Salvatore Zambri remembers the most important thing about clients

BY JOAN HENNESSY
PHOTOGRAPHY BY STEPHEN VOSS

IT HAPPENED AT RUSH HOUR ON June 22, 2009. An inbound Washington Metropolitan Area Transit Authority Metrorail train slammed into the rear of another train stopped on the tracks. Nine people died. Fifty-two were injured. One of the injured victims, a young woman, recalled glancing at her ankle, dazed, as the train cars crunched. She noticed her tattoo was missing, along with most of the skin on her lower leg. A first-responder firefighter who arrived on the catastrophic scene described the day as the type he'd only have to encounter once in a career.

For Salvatore J. "Sal" Zambri, partner at Regan Zambri Long and a lead attorney on the Metrorail case, it wasn't just one. He lived the accident on replay for years.

"I was not on that train, so I certainly am not a victim," Zambri says. "But as an attorney intimately involved in every aspect of that case, I was privy to the specific details of the injuries and suffering that occurred. I carried with me every day the responsibility of bringing about some comfort and some measure of justice for all those impacted by this tragedy. It is the very reason why I became a lawyer."

Zambri grew up in Wading River, N.Y., a hamlet on the north shore of Long Island.

While a student at the local high school, a teacher told him he should become a lawyer. He had a head for logic.

After Zambri's first year of law school, he took a summer job with a Long Island firm that did business, transactional and contractual work. At the end of the summer, the head of the firm invited him back for the next summer and even offered to hire him out of law school. But Zambri wanted to log courtroom hours. He realized he'd have trouble doing that in contractual law.

Increasingly, he thought of personal injury law. One of the salient memories of his youth was the death of a grandfather. "We all believe he perished because of malpractice," Zambri recalls. "That was a difficult struggle for my extended family."

When he graduated from law school in 1992, he took a job with a firm that handled injury cases, Koonz, McKenney, Johnson & Regan. One of the partners, Patrick M. Regan, remembers, "It was apparent early on that he had a particular knack for civil litigation."

Four years later, not long after Zambri proposed and was preparing to get married, he received his own proposal. Two, in fact—one to become a partner at the firm, and one to leave with Regan and start their own practice.

Undecided, he and his new wife, Mary, flew to Hawaii. There he sat in the sun and pondered the possibilities. The idea of becoming part of a new law firm won out.

"Starting a firm with Pat—someone I greatly admire and respect—was a special opportunity," Zambri says. "I remember fondly our first offices at the Presidential Plaza building." As the firm was being constructed, the Zambri family was building, too. "My wife was pregnant with our first child," he says. "It was a very exciting time."

It's difficult to imagine a father holding a newborn in outstretched palms and debating what a life is worth. But Zambri is required to ask the tough questions. What is the cost—the absolute dollar amount—of human suffering?

Robin Miles knows this firsthand. Fourteen years ago, her son sustained a traumatic brain injury in a diving accident. Zambri's partner, Regan, represented her. During meetings at the firm, Miles met Zambri.

A decade after her son's accident, Miles' parents were killed in a collision. Both were in their '70s, but still active. She had to drive by the spot where her parents were killed each day. It was unavoidable and "wrenching," she says. "Just wrenching."

Zambri heard about the death and called to express condolences, Miles remembers. During the conversation, he offered to represent the family with the insurance companies.

"The thought of having to argue with an insurance company about how much my parents were worth—I could not face that," Miles says. Zambri was able to obtain a favorable outcome.

Zambri is effective, says D.C. Superior Court senior judge and private mediator Nan R. Shuker, because he analyzes his cases realistically. "He is assertive but doesn't overdo it," she adds. "A lot of lawyers take their own persona too seriously. Sal is able to relate, understand and empathize with other people, his clients and even the other side. ... He doesn't browbeat people. He doesn't come in with a tremendous sense of importance."

Plus he knows something about tenacity. He once litigated a case for 11 years.

"My client was a passenger in a vehicle operated by his friend. It was sideswiped by another passenger car on Route 95. Both cars stalled in the roadway," Zambri says. "My client left the car and moved to the shoulder."

However, the thought of his friend still in the car was too much for Zambri's client, and he returned to his vehicle to attempt once more to start the car. The car was then rear-ended by a tractor-trailer.

"My client suffered a brain injury. His friend died," Zambri says. "It went up to the federal court of appeals and then back to circuit court to be placed on a trial docket. We were fighting over the applicability of insurance coverage and other hotly disputed matters. We were seeking payments from a primary insurance policy and excess policies."

The settlement is confidential. It was favorable, but nothing could compare to something Zambri's client did. "Midway through the litigation, long before the resolution, my client changed his name to Zambri," Zambri says. "I can't put into words how that made me feel."

At times throughout his career, Zambri has kept more-or-less ordinary hours, coaching his daughters' soccer and basketball teams and spending time talking to students about the perils of distracted driving.

At other times, he has worked without lifting his head.

It was this way with the Metro case.

A year after the wreck, National Transportation Safety Board investigators reported that the probable cause of the crash was "failure of the track circuit modules ... that caused the automatic train control system to lose detection" of the train that was stopped on the tracks.

Zambri says the nature of the injuries and the final moments of those who lost their lives, as later recalled by survivors, profoundly affected him, but it was the avoidability of the crash that kept him up at night.

According to a National Transportation Safety Board Railroad Accident Report, five days before the crash, a Metrorail crew team replaced a key piece of equipment that functions to prevent crashes. After installation, the crew leader reported that she spoke with her supervisor about the problems they had while making track circuit adjustments. Her supervisor instructed the crew to observe two train movements to see if the track circuit would properly detect trains passing through; that morning, the crew leader said it did. But at the time of the collision, it didn't. The NTSB's report listed "lack of a safety culture" as a contributing factor to the deadly accident.

"Lawsuits help promote positive change to be safer," Zambri says.

Unsurprisingly, Zambri is against tort reform, or "tort deform," as he puts it.

"[Reform] closes access to the courthouse by procedurally putting in place rules that make it very difficult for people to file their claims and advance them, whether it be a shortening of the statute of limitations, whether it be putting a cap on recoveries, where legislators want to dictate what the value of the case is, and not leave it to a jury," he says. "It's contrary to the Constitution."

In March 2011, Zambri put in 200 hours on the Metro case. His workload steadily increased to 300 hours in July, 350 hours in August and 415 in September.

As a matter of routine he would spend 12-, 14- or 16-hour days reading briefs on computer screens. The work was sometimes difficult to delegate to other attorneys. He knew too intimately the many moving parts, the characters and the science of the case. Depositions were frequent and lengthy—often eight hours, occasionally 14 hours and, in some cases, two days. It was not uncommon for him to get two hours of sleep.

Mitch Lambros, a Baltimore-area personal injury lawyer who also put in long hours on the Metro case, remembers the *ding* as lawyers would file briefs electronically at midnight. Zambri was good at getting witnesses to be forthcoming, Lambros says. "Some witnesses were playing games," he adds. "[Zambri] was good at pinning them down."

The case presented "amazing levels of work," Zambri notes, specifically, nine million to 10 million pages of documents.

The workload caught up with him. He developed a sty in one eye and had trouble focusing. He would hold a hand over his left eye, test it against the right eye, and conclude that at 45, he was already losing his vision. "I was able to see out of it, but distance was blurry and up close was blurry," he says. Concerned, he scheduled a doctor's appointment and was told he just needed rest—the one luxury unavailable.

He put exercising on the back burner and lost six pounds of muscle weight. Weight loss can be a good thing. For the already-lean Zambri, it was a bad thing. He admits that he worked in a way that was unsustainable.

But thinking about the victims—like the mother who left behind six children; the budding 23-year-old beautician set to fling open the doors of her first salon; a former commander general of the D.C. National Guard; a beloved chaplain—kept him focused. "I never felt overwhelmed," he says. "I knew I could work through it."

The case culminated in 2012. Zambri is unable to talk settlement amounts.

"I am at peace with the way the case was litigated," Zambri says. "It is work I am proud of. The case was so important to me, given the number of victims, including grieving family members; the extent of the harm done; and the impact our litigation has had on train systems and transit agencies throughout the world, including [new procedures on] how they are designed, installed, inspected, managed and operated."

Some talented lawyers get lost in the weeds, says Regan. "They forget the most important thing about clients—no matter how much anyone likes you, they don't want to be your client for one minute longer than necessary. People walk into law offices to get results, problems resolved. [Zambri] gets that." ■

the messengers and the people that were assembling documents.

Boies: Lawyers are not known as people without egos. But there wasn't any ego apparent in the entire case. Everybody worked together.

Q: How would you describe your different law firm cultures?

Boies: Gibson Dunn has clearly been around a lot longer than Boies, Schiller & Flexner, and it's clearly a lot larger. I've often, within our firm, talked about Gibson, Dunn & Crutcher as the kind of firm that demonstrates that you can get very large and still be competitive, collegial, [with a] high standard of excellence. It doesn't have to get diluted. I think one of the challenges, frankly, for Boies, Schiller & Flexner is whether we will have the discipline to maintain the quality, the collegiality, the dedication, that we have now as we grow.

Q: Where does that discipline come from? Is it leadership?

Boies: I think it has to come from leadership. I think it has to come from Boies, Schiller & Flexner, or some of the younger partners that are coming up. Or at Gibson Dunn, whether it's Ted or Randy Mastro or Bob Cooper. Bob is another lawyer I've been on the side of and against. Great integrity. Great trial skills.

Olson: He's great on the golf course, too.

Boies: [smiles] Then he's not working hard enough.

Q: Where do you see your firms in five years?

Boies: I think for five years, all we have to do is continue to do what we're doing. The much harder task is what happens 20 years from now, or 30 years from now, when the entire leadership of the firm will have turned over.

Olson: Boies is the first name in that firm, so his responsibility is a little bit different. I'm co-chairman of our appellate practice group, which is something that I helped create. My responsibility is to create, by helping to hire at the law school level and the clerkship level, but also laterally wherever we have an opportunity, talented people that can carry our appellate practice group. For example, we'll have five of our partners arguing cases in the Supreme Court this term. I'll do one, but four other

partners in our firm will handle, between them, six cases in the Supreme Court.

Boies: A firm that continues to attract the very best young people is a firm that's going to succeed. Once you stop doing that, you begin to deteriorate, and that deterioration can accelerate as you go downhill.

Q: What advice would you have for a young man or woman looking to go to law school in this environment?

Boies: Even before they decide to go, I'd say, "Why are you going?" If you're going to get a really good education that will teach you to think and solve problems, regardless of whether you practice law or not, that's a good reason to go. If you're interested in the justice system, that's an even better reason to go. If you're just trying to mark time, that's a poor reason to go.

Olson: Don't go to law school because you want to make lots of money. There are other ways to make lots of money. If you really get a bang out of practicing law and solving problems and trying to persuade and doing something very creative, and if you like the history and you like the law and you like the structure of our legal system, then you're going to be spending your life doing things that you like. That's the only reason to do it.

Q: Is that what you're looking for when recent law school graduates try to get jobs at your firms?

Olson: Absolutely. You want people that really love to work, and want to work hard, and have manifested, through their achievement in college and law school, that they have the ability to think these problems through. It's the enthusiasm. You can see it in their eyes.

Q: What do you think the future of law is with regard to the billable hour?

Olson: I like to do a fixed fee for whatever I can: a cert petition, an argument in the Supreme Court, handling an appeal. Then a client knows if it's expensive, it's expensive. Many, many clients, I'm finding, prefer it.

Boies: I think the billable hour is a problem. I think it creates a conflict of interest between the lawyer and the client. Lawyers actually do an extraordinary job of trying to avoid that conflict, [but] I think it's always disadvantageous to have the economic incentives skewed. The client wants the case

over as fast as possible. For the lawyer on an hourly rate, you want the case to continue from an economic standpoint. I think the less business a firm may have, the more that's true. If I could give a client any advice, it would be pick a very busy law firm. Pick a law firm that has to fit you in, not a law firm that is out spending lots of marketing dollars to get you to hire them. Because I think that the busy law firm is a good law firm, but also it's a law firm that is going to try to be efficient, because it needs to be efficient in order to service all of its clients.

I would rather that we always were on a fixed fee or a contingency fee as opposed to an hourly rate. For the last three years, we have had more than 50 percent of our revenues come from fees other than hourly fees. That was our goal when we started. It took us almost 15 years to get there.

Q: You both have children. What is the one thing you hope you've taught them?

Boies: One thing is really tough. I would say patience. Respect for others, respect for yourself.

Olson: I have two children and now three granddaughters. The granddaughters, one of them has become a nurse, one of them's still in college and one of them's still in high school. If I said one thing, it is that if you apply yourself and work hard, take education seriously, it gives you options. If you don't do that, your choices are foreclosed for you. You want to take as many opportunities as you can in life to do what you want to do. You can open lots of doors by being a good student, learning when you have an opportunity for an education at the expense of your parents or your grandfather. Take that opportunity. For God's sake, do it now. There's lots of times to be on the playground or at dances; but for God's sake, get an education so your freedom will be maximized.

Q: You're both obviously good debaters: Who do you lose arguments to?

Boies: [Points to Olson] I lose arguments with him. **SL**

This interview has been condensed and edited.

shakes her head and laughs. "I don't think my parents really got what the heck I was doing. All they knew was I was always busy, and I was always tired."

Says Heyer of Garza on the way up, "She made a point of attending going-away parties for staff. It's a small thing, but it speaks to her respect for everyone and her ability to make those around her feel their contributions matter."

During her first stint at the DOJ, between 1984 and 1985, three words struck fear in the heart of the American workforce: *Made in Japan*. "There was a concern in the 1980s that U.S. antitrust laws were being enforced in a way that made it hard for U.S. companies to compete on a worldwide basis with Japanese and other companies. So it was a time of transition for antitrust enforcement."

Garza became involved in revising the U.S. merger guidelines. She gained a wealth of knowledge from the retrospective examination. She also learned a lot about government by working on major cases. The Consolidated Rail Corporation, or Conrail, for example, had been formed a decade earlier when the U.S. took over bankrupt rail lines to keep the trains running. By the mid '80s the rail lines had become profitable again, and private companies were vying to take them over.

"[Working on Conrail] allowed me to see how things worked at the executive branch level," says Garza, "because we worked a lot with the Department of Transportation, which was led by then-Secretary of Transportation [Elizabeth] Dole. I actually was able to observe her close-up in meetings and watch her testimony and work with her. Liddy Dole was a very strong woman, very highly respected, and there weren't that many women lawyers with her status at the time. She had certainty and she was decisive, but she was never harsh and she was very gracious."

Flexibility was a requirement to be effective at the DOJ. The issues that came before her were often politically sensitive and backed by stakeholders who were vested in furthering their own party agendas. She had to find the common thread that would bind both sides together.

"It's unusual in that you've got this potential divide between the political and the nonpolitical staff," she says. "So how do you make things work so everybody is pulling the same train?"

She managed. "The amazing thing about her is that she listens and is willing to change her mind," says Heyer. "Most lawyers make up their minds and cannot be counted on to modify or change them much in response to new facts or arguments. She was always pretty transparent as to what she was thinking and what kind of information might be needed to persuade her about things. It certainly makes people feel that they've been heard and are part of the process."

It is unusual that a case will cross Garza's desk for which she cannot find a solution that is amenable to all parties involved. Barnett cites one instance in which Garza was brought into a case late where the DOJ and the companies involved were headed toward litigation. "As Deb always does, she immediately identified the key issues in the transaction," says Barnett. "She understood what was important to the agency and was able to educate the clients in a way so they could restructure what they were doing and the way that they were doing it. The transaction had been headed into a fight, but within a matter of just two or three weeks of her getting involved, discussions were back on track. Soon thereafter, the parties were able to proceed with their transaction under an approach that assured the agency that the transaction would not harm consumers."

WHEN THE GOVERNMENT BROKE UP

AT&T into seven regional Bell companies in 1982, that landmark decision laid the groundwork for what would take up most of Garza's time during her second stint at DOJ, from 1988 to 1989.

"At that time," says Garza, "there was no cable, there was no wireless; there was just the phone line into your house. The notion was that the local telephone companies had a bottleneck monopoly, and the thought was that we should divorce the Bell operating companies from the long-distance company." This, the DOJ accomplished, resulting in the multiple-carrier system we use today.

By 2004, the government turned its attention to the Internet. The Web had been around for more than a decade, and questions had been raised as to whether antitrust policy and enforcement needed to be changed to account for new technology changes. So an Antitrust

Modernization Commission was formed to make recommendations on how to apply antitrust law to new high-tech products and systems. One-third of the 12-member panel was appointed by the president, one-third by the Senate and one-third by the House. Without a strong and unifying leader to chair the panel, the bipartisan commission would fail. So President George W. Bush called on Garza.

"Everybody said, 'I feel sorry for you because this is going to be highly contentious and it's not going to work.' I didn't want to go into it with that attitude, so I actually did a very Deb thing and I bought a lot of books on how to build consensus," she says.

Jonathan Yarowsky, partner at Wilmer Cutler Pickering Hale and Dorr, was then the AMC vice-chair. "Where I think we really benefited from her leadership was her vast experience," says Yarowsky. "Her perspective is so well-rounded about the larger issues of competition policy and the intersection of antitrust laws with other areas of law. Antitrust can be construed small or writ large, and Deb had the ability to do both."

After three years, the AMC produced a 449-page report on antitrust reform that recommended a revised system for antitrust litigation, new policies for mergers and more effective means to enforce those policies to compete effectively in domestic and global markets.

"I don't think anyone on the commission was shy. They had strong views," says Garza. "There was a little bit of sparring in the beginning, but it was obvious that everybody wanted the same thing: something they could be proud of."

She believes antitrust enforcement on the whole has been largely nonpartisan.

"The AMC report supports that," she says. "[Assistant Attorney General for antitrust] Bill Baer also agreed with that assessment in a recent speech he gave in New York. That does not mean there has not been difference in rhetoric. There has. And Republicans and Democrats may also differ with respect to their faith in the benefit of government intervention. But their objectives—to protect the integrity of the competitive process—are the same." ■

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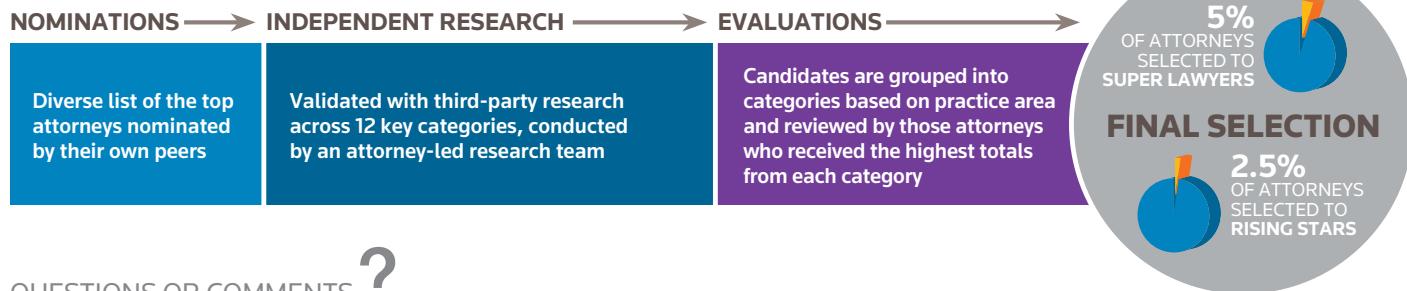
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WASHINGTON DC THE TOP 100

An alphabetical listing of the lawyers who ranked top of the list in the 2014 Washington DC Super Lawyers nomination, research and blue ribbon review process

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WASHINGTON DC THE TOP 50 WOMEN

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PERSONAL INJURY-MEDICAL MALPRACTICE : PLAINTIFF

Patrick Malone learned how to ask questions and get answers as an award-winning investigative journalist. Now he is a leading attorney working on behalf of seriously injured people in lawsuits against hospitals, doctors, drug companies, government agencies and other defendants. Over the last three decades, he has won a long string of exceptional results for his clients. Malone is the author of *Winning Medical Malpractice Cases with the Rules of the Road Technique* and is co-author of the best-selling advocacy book, *Rules of the Road: A Plaintiff Lawyer's Guide to Proving Liability*. He also wrote a book for consumers: *The Life You Save: Nine Steps to Finding the Best Medical Care-and Avoiding the Worst*. A graduate of Yale Law School, Malone is a member of the Inner Circle of Advocates and a fellow of the International Academy of Trial Lawyers. *The Lawdragon 500 Leading Lawyers in America* and *The Best Lawyers in America* have recognized Malone as a leader. He grew up in Wichita, Kan., the oldest of seven children in an Irish Catholic family. Malone and his staff work out of offices in Washington, D.C., a few blocks north of the White House. The firm represents clients throughout Maryland, Virginia and the District of Columbia.

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PERSONAL INJURY PRODUCTS: PLAINTIFF**

With four decades of legal experience, Ken Trombly has devoted his law practice to the representation of individuals and families seeking justice in catastrophic injury and wrongful death litigation. He has handled a number of significant cases from multiple seven-figure settlements to noteworthy cases resulting in local and national publicity, and is the recipient of the 2010 Trial Lawyer of the Year Award from the D.C. Trial Lawyers Association. Currently listed in *The Best Lawyers in America*, Ken is a Past President of both the D.C. Trial Lawyers Association and the D.C. Chapter of the American Board of Trial Advocates. A member of the Million Dollar Advocates Forum, with an AV Preeminent rating from Martindale-Hubbell for over 25 years, Kenneth Trombly is licensed in the District of Columbia and in Maryland.

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**PERSONAL INJURY MEDICAL MALPRACTICE: PLAINTIFF****PERSONAL INJURY GENERAL: PLAINTIFF**

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An aggressive advocate for seriously injured people for more than 30 years, Gerald Schwartz has a statewide reputation as one of Virginia's leading experts on accidental injuries and maximizing insurance recovery. Schwartz represents victims and their families seriously injured or killed in major car, truck, and motorcycle accidents. Schwartz is one of the Top 100 Trial Lawyers in Virginia, is one of the Ten Leaders in Civil Trial and Personal Injury Law in Northern Virginia, has been named to Virginia Super Lawyers since 2007, is a lifetime member of the Million Dollar Advocates Forum, is a faculty member of the Virginia College of Trial Advocacy, and is past President of the Virginia Trial Lawyers Association. Additional client meeting locations: Woodbridge, Manassas, and Fredericksburg.

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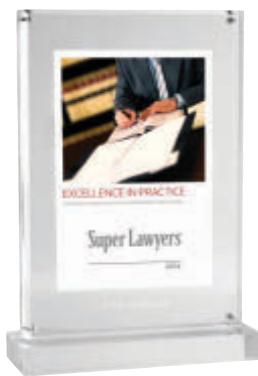
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